

Wedlake Bell

Hotels and Leisure

Your aim is clear: more people through your doors, better service, greater success. You want your law firm to think the same way and shape everything it does in pursuit of this aim. At home or abroad, whatever you need, whatever the problem...

Wedlake Bell has the answer.

We have learnt a lot over the three decades we've worked in the international hotel and leisure sector. Whether advising chains or boutiques, themed resorts or Michelin-starred restaurants, experience has taught us that your industry requires specialist skills and a special approach.

Our skills come from working at the heart of your business.

Listening to the people who make your world revolve – from commis chefs to customers, receptionists to restaurateurs, porters to property developers.

Taking a passionate interest in the daily life of your enterprise.

Keeping a watchful eye on your competitors, noticing the small details, seeing the big picture.

Using this knowledge to be the first to act when action is needed. Recognising that the standards of service that set your industry apart must be reflected in the way we deliver results. Achieving these results through clear, confident advice that always gives you the edge.

Our approach comes from knowing you.

Responsive, value for money, excellent client care – these are the first words our clients use to describe what sets us apart.

Knowing what keeps you awake at night – and what gets you up in the morning.

Understanding that you're concerned not with the law itself but what the law frees you to do.

Getting straight to the point: this is what you can do; here's how to do it; this is what it's going to cost.

Talking your language – without the tick of a clock.

Phoning you back right away if we've missed your call.

Inviting you to dinner and knowing that you'll actually want to come – and have a great time.

Never being arrogant.

Always giving you value for money and striving to deliver more than you expected.

Making sure that the lawyers standing by your side are the same people who earned your trust in the first place.

And the best people to fight your corner with sustained vigour and technical excellence.

These skills, this approach form the cornerstones of our Hotel & Leisure Group.

What your industry says about us...

“One of the best law firms – well respected, with lawyers who are top class experts in their own field.”

“A fine, very approachable law firm.”

“Very positive, professional and customer focused.”

“With so much bureaucracy and paperwork, they make sure there’s always someone on the end of the phone to give me quick answers in plain English.”

“Like me, they place a big emphasis on trust and building a relationship. It’s so much easier when you can do it all in one place.”

“I wrote to them at 3pm and had the answer by 4pm. That’s pretty good.”

Harnessing an exceptional array of talents, our Hotel & Leisure Group brings a singularly creative and commercial focus to your business – whether advising in specialist areas or providing a genuine ‘one-stop’ service.

We’re here to help you do it all...

Buy or sell a business.

Renew a lease, revamp your bookings system, refurbish your facilities.

Gear up for the Olympics.

Slice through the red tape.

Launch a chain of eco-friendly hotels.

Develop your rewards programme.

Negotiate terms with your new asset manager.

Get the bottom line on the big issues – health and safety, employment problems, refurbishment issues.

Reduce staff turnover.

Increase customer loyalty.

Build for the future.

...better and faster than the rest.



Your resource

Our Hotel & Leisure Group draws together the talents of specialist lawyers to create a unified focus – aimed at understanding and responding to the issues you face right across the board.

Our extensive work in the international arena benefits from our membership of Trans European Law Firms (TELFA), a network of European law firms spanning 23 countries, as well as from our alliance with US law firm Fredrikson & Byron.

Your contact

The Group is led by Julian Yew, whose drive and enthusiasm in advising hoteliers is matched only by his passionate interest in the international hotel business.

Please call him on 020 7406 1684
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or visit www.wedlakebell.com/hotels

Commercial, IP & IT
Corporate Group
Dispute Resolution

Employment & Pensions
Property & Construction
Tax, Trusts & Wealth Protection